

# PLAN, FUND, AND FAST-FORWARD YOUR DIGITAL TRANSFORMATION

Create new opportunities by aligning your tech assets and business objectives for long-term growth



Remove funding barriers through an IT portfolio approach and find the untapped value in your IT estate



Manage IT assets and resources to operate at peak efficiency, lower costs and minimize e-waste



## » IT FINANCING AND ASSET MANAGEMENT SOLUTIONS

### FAIR MARKET VALUE LEASE



Converts upfront cash purchase into monthly, quarterly or annual payment structure. Cumulative payments will equal less than purchasing equipment outright. Customer can refresh to the most innovative equipment every 3-4 years

### HPE SUBSCRIPTION



HPE Subscription provides a worry-free, flexible, and turnkey solution that lets you package best-in-class hardware, software, accessories, and services into a convenient per-unit model

### HPE CERTIFIED PRE-OWNED



HPE Certified Pre-owned products can meet your unique technology requirements and help you achieve your business and sustainability goals. All equipment is custom-configured, tested, and certified using HPE proprietary tools and methods

### FULL PAYOUT FINANCING



Converts upfront cash purchase into monthly, quarterly or annual payment structure. Customer will own the equipment at the end of the term. Option to work with HPE Asset Upcycling at end of term to sell back the equipment

### HPE ASSET UPCYCLING



Asset Upcycling delivers a flexible, consistent process for retiring IT equipment. As you refresh your servers, network and storage, HPEFS can help build a customized plan for your business' unique needs and navigate through the applicable data security and environmental laws

### HPE ACCELERATED MIGRATION



HPE Accelerated Migration can help you fast track your data center transformation with minimal disruption to your current environment. Unlock the hidden value in your existing IT assets as you transition to new IT solutions. Shift existing, owned IT assets to a flexible usage payment model during the transition and free up cash for new IT investment.

## » ACHIEVE MORE, FASTER, WITH GREATER RESULTS WITH HPE FINANCIAL SERVICES

**3M+**

tech assets processed en masse through HPE's technology renewal centers in 2021

**85%**

of tech upcycled and returned to active use supporting the circular economy; the remaining recycled to global standards

**80+**

locations to process assets; supported by world's largest IT manufacturer refurbishing facilities in the world

**>1 Exabyte**

of data overwritten from devices giving you visibility and confidence when sending tech into the circular economy

### GOOD FOR YOUR BOTTOM LINE

**\$500M**

Infused back into budgets of HPEFS customers in 2021 from asset upcycling and accelerated migration programs

Source: HPE Technology Renewal Center FY2021 data

Learn more at [hpe.com/hpefinancialservices](https://hpe.com/hpefinancialservices)

